

Nawfal Safaa Gatea

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Professional Summary

Motivated and versatile professional with a strong foundation in biomedical engineering and hands-on experience in both pharmaceutical sales and international operations management. Proven leadership in fast-paced environments, with a track record of team coordination, client communication, and logistics management. Fluent in Arabic and English, with excellent interpersonal and organizational skills.

Education

Bachelor of Science in Biomedical Engineering (In Progress)

Al-Nahrain University, Baghdad

Professional Experience

Management Board Member

AMTT Company for Trading and Transportation Services - Iraq and International

- Serve as a key point of contact for English-speaking clients.
- Oversee logistics, international coordination, and operational planning.
- Manage documentation and ensure compliance with safety and trade protocols.

Pharmaceutical Sales Representative / Team Leader

Al-Sadid Scientific Office (4 Months)

- Promoted pharmaceutical products to healthcare professionals.
- Led a sales team, coordinated efforts, and achieved sales targets.
- Conducted market research and provided feedback to management.

Certifications & Courses

- Project Management Certificate - Coursera
- Heavy Equipment Safety (OSHA Certified)

Languages

- Arabic: Native
- English: Fluent (Professional use - client communication and documentation)

Skills

- Project Coordination
- Team Leadership
- Client Relations
- Logistics & Operations
- Microsoft Office Suite
- Technical Communication