

BAKO SARKAWT HAMEED

Sulaymaniyah, Iraq | +964 770 153 9368 | Bakosrkawt92@gmail.com

CORE COMPETENCIES

- Business Development
- Sales Strategy & Revenue Growth
- Vendor & Partner Management
- Operational Management
- KPI Monitoring
- Market Expansion
- Contract Negotiation
- Budgeting & Forecasting
- Cost Optimization

LANGUAGES

Kurdish – Native

English – Fluent

Skills

ERP system

Microsoft office-expert

Budgeting-expert

Auditing-expert

accounting -expert

PROFESSIONAL SUMMARY

Experienced as an accountant , accounting manager and Finance r with strong experience in financial reporting, auditing, and strategic financial planning. Skilled in analyzing financial data, improving internal controls, and ensuring compliance with regulations. Proven ability to manage financial operations, reduce risk, and support business growth through accurate and timely financial insights.

PROFESSIONAL EXPERIENCE

Accountant – Suli Media (Mar 2019 – May 2022)

- Managed invoicing and improved cash flow processes.
- Conducted monthly sales and cost analysis.
- Prepared financial reports for management decisions.

Accounting Manager – Suli Media (May 2022 – Jan 2026)

- Manage the work of other employees, and determine staffing needs
- Developed annual budgets aligned with expansion goals.
- Managed accounts receivable and payable, proactively following up with clients to reduce turnover days.
- Prepared accurate financial statements and reports for executive review, ensuring timely submission.
- Supported partnership negotiations and commercial agreements.
- Monitor daily cash flow, managing banking transactions and receivables.

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Accounting Manager – Suli Hills (Feb 2023 – Jan 2026)

- Verified suppliers and maintained vendor records in QuickBook for accuracy.
- Supervise accounts payable, receivable, payroll, and general ledger functions.
- Negotiate, analyze, and prepare order agreements, subcontracts, and cost control budgets
- Monitor project budgets, forecasts, and cost variances to improve profitability.
- Ensure compliance with tax regulations, contracts, and internal financial controls.

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EDUCATION

Bachelor Degree in Business Administration & Economy
American University of Iraq Sulaymaniyah (2017 – 2021)