

Curriculum Vitae – Ali Sabah Jaafar Al-Beatty

Personal Information

-  **Location:** Baghdad, Iraq – Al-Karrada, Al-Masbah
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Career Objective

Experienced Company Director and Administrative Manager with over 15 years in construction, commercial contracting, and real estate investment. Skilled in managing full operations, leading teams, and preparing investor presentations for luxury villas and recreational farm projects. Seeking to expand my impact through strategic partnerships and high-quality project execution.

Professional Experience

Abraj Al-Harith General Contracting & Real Estate Investment

Company Director & Administrative Manager – Baghdad 2025 – Present

- Leading all departments including finance, engineering, procurement, and HR.
- Preparing professional presentations for investors and clients.
- Managing luxury residential and recreational farm projects.
- Supervising staff across all roles and ensuring smooth daily operations.

Memar General Contracting & Commercial Agencies

Commercial Manager & Administrative Manager – Baghdad 2023 – 2025

- Managed the exclusive agency of Nippon Paint (Japan) in Iraq.
- Developed marketing strategies and increased sales.
- Oversaw all administrative and commercial operations.

Agent of Jotun Paints Company / Palestine Street

Owner & General Manager 2017 - 2023

As Owner:

- Set vision and strategy.
- Oversee finances and profitability.
- Build partnerships and expand the business.
- Represent the brand and ensure compliance.

As General Manager:

- Manage daily operations and staff.
- Drive sales and marketing.
- Maintain customer relationships.
- Report performance and align with Jotun's standards.

Raw'at E'mar Al-Iraq – Exclusive Agent of Jotun Paints

Accounts & Purchasing Manager 2011 – 2017

- Handled purchasing and accounting across Iraq.
- Founded and managed the Palestine Street branch from 2017 to 2022.
- Achieved "Best Branch in Iraq" award for 2019 and 2020 in sales and organization.

Al-Wadi Al-Emla'q General Contracting Company

Finance Manager – Baghdad 2008 – 2010

- Managed financial operations and reporting for construction projects.
- Developed financial plans and ensured compliance with accounting standards.

Key Achievements

-  Founded and managed the Palestine Street branch (Jotun), awarded “Best Branch in Iraq” for two consecutive years.
-  Led the Nippon Paint agency in Iraq, expanding market reach and improving brand image.
-  Created investor presentations with financial analysis, real images, and architectural diagrams.
-  Improved purchasing systems and reduced operational costs.
-  Directed all company staff and departments with strong leadership and daily supervision.

Education

Al-Mansour University College – Baghdad

Bachelor’s Degree in Commercial Sciences & Accounting – Graduated in 2008

Skills

- Strategic planning for real estate projects
- Financial and administrative management
- Investor presentation design
- Team leadership and staff coordination
- Negotiation and communication
- Procurement and contract management
- Visual branding and organization

Languages

- Arabic: Native
- English: Good (reading, writing, and speaking)

Courses & Certifications

- Project Management in Real Estate – [Training Provider]
- Real Estate Marketing – [Training Provider]